



# Scale seamlessly on Google Cloud with DoiT for Startups

Built for startups who want to continuously optimize their infrastructure and costs as they grow, DoiT for Startups gives eligible companies uncapped access to Google Cloud experts and FinOpscertified cost optimization tooling at prices that won't break your budget.

# **Benefits of DoiT for Startups**

#### Senior Cloud Architects on demand

Spend more time solving cloud challenges — and less time figuring out how to solve them — with uncapped access to senior cloud expertise for consulting, upskilling, and support through <a href="DoiT Cloud Solve">DoiT Cloud Solve</a>.

# Big savings on BigQuery

Reduce BigQuery costs with automated optimization recommendations and usage insights from BigQuery Lens.

# FinOps-certified cost optimization technology

Allocate your cloud costs, build budgets, catch anomalies, and get proactive savings recommendations with <u>DoiT Cloud Navigator</u>.

# **DoiT for Startups Offers**

### Offer 1

- 1x Technical Kick-off (TKO)
- 2x Workshops (for optimizing existing workloads) - OR - 1x Accelerator (for fasttracking new workloads)
- Funding for 3x Google Cloud Professional Cloud Architect exams

## Offer 2

- 1x Technical Kick-off (TKO)
- 50% discount\* on DoiT Cloud Solve uncapped access to 180+ Senior Cloud Architects for infrastructure\*\*
- 50% discount\* on DoiT Cloud Navigator —
  FinOps-certified cost optimization technology\*\*
- Funding for 3x Google Cloud Professional Cloud Architect exams

\*Discount offered for 12 months \*\*Includes 45-day free trial

# Eligibility requirements







# Expertise and tools for simplifying your most important cloud challenges



Uncapped access to 180+ senior Cloud Architects, whether you need a subject matter expert's advice, team-wide upskilling or help fighting fires in production.

### Standard

 24/7 access to Sr. Solutions Architects for AWS consulting and support across compute (GCE), networking (GCLB) and storage (GCS and GCPS) services



### **Enhanced**

- 24/7 access to Sr. Cloud Architects for consulting and support across all Google Cloud services
- Access to cloud optimization workshops
- Unlimited access to cloud-native trainings

\$ 1000 /month+1% of cloud spend

\$500 /month+ 0.5% of cloud spend



FinOps-certified technology that makes it easy to understand, optimize, and control your cloud costs as you scale.

#### Standard

- GCP cost reporting and shareable dashboards
- Cost allocation
- Anomaly Detection
- Up to 3 Budgets
- 13 months of data retention



### **Enhanced**

- All Standard-tier features
- Automated cost optimization recommendations
- Advanced cost allocation
- Advanced GKE reporting
- <u>BigQuery Lens</u>
- 36 months of data retention

\$1500 /month \$750 /month

# Cloud Optimization Workshops

Specialist-led sessions for optimizing existing workloads.







# DoiT Accelerators

Cloud expertise and resources to help you quickly adopt new technologies and develop production-ready workloads with them.

### Available for -



GenAl



GKE



Data to Insights







# Scale seamlessly on AWS with DoiT for Startups

Built for startups who want to continuously optimize their infrastructure and costs as they grow, *DoiT for Startups* gives eligible companies uncapped access to AWS cloud expertise, automated cloud savings, and FinOps-certified cost optimization tooling at prices that won't break your budget.

# **Benefits of DoiT for Startups**

### Senior Solutions Architects on demand

Spend more time solving cloud challenges — and less time figuring out how to solve them — with uncapped access to senior cloud expertise for consulting, upskilling, and support through <a href="DoiT Cloud Solve">DoiT Cloud Solve</a>.

# Big savings, little effort

Unlock automatic savings on EC2, RDS, and more with DoiT Flexsave<sup>TM</sup>.

# FinOps-certified cost optimization technology

Allocate your cloud costs, build budgets, catch anomalies, and get proactive savings recommendations with <u>DoiT Cloud Navigator</u>.

# **DoiT for Startups Offers**

### Offer 1

- 1x Technical Kick-off (TKO)
- 2x Workshops (for optimizing existing workloads) - OR - 1x Accelerator (for fasttracking new workloads)
- Funding for 3x AWS Solutions Architect Associate exams
- Automated compute savings via DoiT Flexsave™

## Offer 2

- 1x Technical Kick-off (TKO)
- 50% discount\* on DoiT Cloud Solve uncapped access to 180+ Senior Solutions Architects for infrastructure\*\*
- 50% discount\* on DoiT Cloud Navigator —
  FinOps-certified cost optimization technology\*\*
- Funding for 3x AWS Solutions Architect Associate exams
- Automated compute savings via DoiT Flexsave™

Eligibility requirements





<sup>\*</sup>Discount offered for 12 months \*\*Includes 45-day free trial



# **Expertise and tools for simplifying** your most important cloud challenges



Uncapped access to 180+ senior Solutions Architects, whether you need a subject matter expert's advice, team-wide upskilling or help fighting fires in production.

### Standard

24/7 access to Sr. Solutions Architects for AWS consulting and support across compute (EC2), networking (ELB) and storage (S3 and EBS) services

\$200 /month \$100 /month

### **Enhanced**

- 24/7 access to Sr. Solutions Architects for AWS consulting and support across all AWS services
- Access to cloud optimization workshops
- Unlimited access to cloud-native trainings

\$ 1000 /month+ 1% of cloud spend

\$500 /month+ 0.5% of cloud spend



FinOps-certified technology that makes it easy to understand, optimize, and control your cloud costs as you scale.

#### Standard

- AWS cost reporting and shareable dashboards
- Cost allocation
- **Anomaly Detection**
- Up to 3 Budgets
- 13 months of data retention

\*200/month \*100/month

### **Enhanced**

- All Standard-tier features
- Automated cost optimization recommendations
- Advanced cost allocation
- Advanced EKS reporting
- Alerts
- 36 months of data retention

\$ 1500 /month \$ 750 /month

# **Cloud Optimization** Workshops

Specialist-led sessions for optimizing existing workloads.







# **DoiT Accelerators**

Cloud expertise and resources to help you quickly adopt new technologies and develop production-ready workloads with them.

### Available for -



GenAl



Amazon EKS



Data to Insights