

# Gravie – Health EB

GRAVIE

## Description

Gravie is an innovative health benefits company focused on small and medium size businesses and their employees. With Gravie's defined contribution approach, employers are able to set and stick to a benefits budget that works for their business, and employees are free to choose the out-of-pocket maximum that works for them.

- Target segment: wholesale broker
- Business model: health insurance marketplace designed to help consumers choose and buy insurance, pay for it, and manage all health care expenses. National network
- Clients: small to midsize businesses (usually 50-500 employees), employer-sponsored health plans
- Products: health benefits
- Geographical presence: US

## Key contacts & AVP investment

- Fundraising : Series D – 2021, Series E – 2022
- Founders: Abir Sen, Marek Ciolko  
<https://www.gravie.com/>

## Opportunities identified

- Provide EB product to portfolio companies
- Access to reinsurance



## Health benefits your employees can actually use.

Comfort™ is the nation's first-of-its-kind health plan that provides zero-deductible, zero-copay, and 100% coverage on most common healthcare services, at a cost comparable to most traditional group health plans.

### No hidden costs. No surprise bills.

When your employees access care within Comfort's broad, national network.



#### No-Cost Services

- Primary Care
- Preventive Care
- Specialist Visit
- Urgent Care Visit
- Labs & Imaging
- Generic Prescriptions
- Online Care

#### Other Services

- Emergency room — \$250 copay
- Brand Name Prescriptions — \$75 copay
- Hospital Surgery /Procedure — No cost after out of pocket max
- Specialty Prescriptions — No cost after out of pocket max